

2024 Upgrade Program Highlights Flyer









# Promotion overview

#### **Objective**

This program is intended to upgrade the technology of the endusers by exchanging their current competitor tools to Walter product. The end-user receives the replacement tool holder free of charge with the minimum required purchase of inserts. **To qualify, the Channel or Walter FSE must take possession of competitor's product and discard**.



#### Tools included in Upgrade Program

- Indexable milling
- Parting and grooving
- Indexable drilling

#### Minimum required purchase of Inserts

Here is the minimum required purchase of inserts to qualify for a free replacement tool is:

#### Milling:

10 inserts per cutter body pocket

Example: End mill has 3 inserts (Z=3), 3 x 10=30 inserts required to purchase

(See milling family for requirements by sku)

#### Parting/Grooving:

No coolant through = 10 inserts Coolant through tool = 20 inserts (See grooving for requirements by sku)

#### **Drilling:**

D4120 series = 20 inserts per drill body D4140 series = 4 inserts per drill body (See drilling for requirements by sku)

#### **Walter FSE Process**

- 1. Based on application, select best product family
- 2. Indentify cutter body
- 3. Select grade and chip breaker of insert
- 4. Determine minimum number of inserts required
- 5. Secure order/remove competitor product

#### **Channel Partner Process**

- Channel orders the bodies and required inserts from Walter
- Channel Partner enters the Promo Code with the order: WalterUP



## Xtra-tec®XT

## Performance and reliability in equal measure - a unique experience

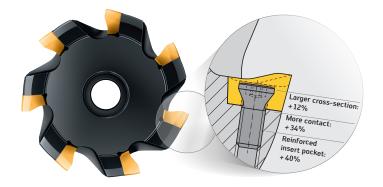
#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?



Maximum stability





#### 10 inserts per cutter body pocket

Example - Indexable end mill has 3 pockets (Z=3): 3x10=30 inserts required to receive free cutter body

Contact your local Walter FSE for requirements by SKU

USE PROMO CODE: WalterUP



# Performance and reliability extend your perspective.

Better performance, greater process reliability: The latest generation in the successful range of Walter milling tools not only meets both these requirements but takes them to a whole new level. These two defining characteristics, evident in equal measure, are the product of an innovative and pioneering development process that is opening up a completely new perspective on productivity. The name alone means business: XT stands for Xtended Technology.



#### New pocket position design

#### More contact

 The smaller clearance angle of the indexable inserts results in a larger contact surface, which reduces surface pressure.

#### Reinforced insert pocket

 The optimised position of the insert pocket makes it more resilient and enables longer screws to be used.

#### Larger cross-section

 The larger insert cross-section surrounding the indexable insert hole ensures far higher stability.





# Xtra·tec®XT M5009

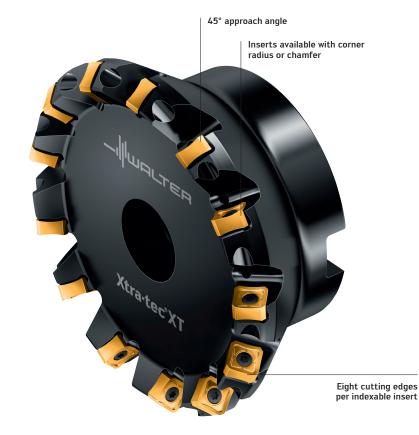
## Small indexable inserts, great productivity

#### What to determine

- What tools are you currently using to rough your parts?
- Do you need more productivity with this tool?
- Is your shoulder mill using the latest insert coating technology?
- Would you like to rough and finish with the same tool?
- Can I bring one in for you to try?









#### 10 inserts per cutter body pocket

Example - Indexable end mill has 3 pockets (Z=3): 3x10=30 inserts required to receive free cutter body

Contact your local Walter FSE for requirements by SKU





# Xtra-tec<sup>®</sup>XT **M5130/M5137**



### Performance and reliability extend your perspective

#### What to determine

k here to

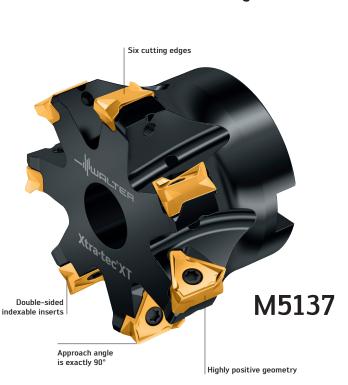
r M5130 tools

- Are you finishing with a 90 deg shoulder mill?
- Do you need more productivity with this tool?
- Is your shoulder mill using the latest insert coating technology?
- Do you need an easy system to generate your cutting data?
- Can I bring one in for you to try?



Click here to

order M5137 tools



#### 10 inserts per cutter body pocket

Example - Indexable end mill has 3 pockets (Z=3): 3x10=30 inserts required to receive free cutter body

Contact your local Walter FSE for requirements by SKU

USE PROMO CODE: WalterUP



Powered by

Tiger-tec Silver

Tiger-tec<sup>®</sup>Gold

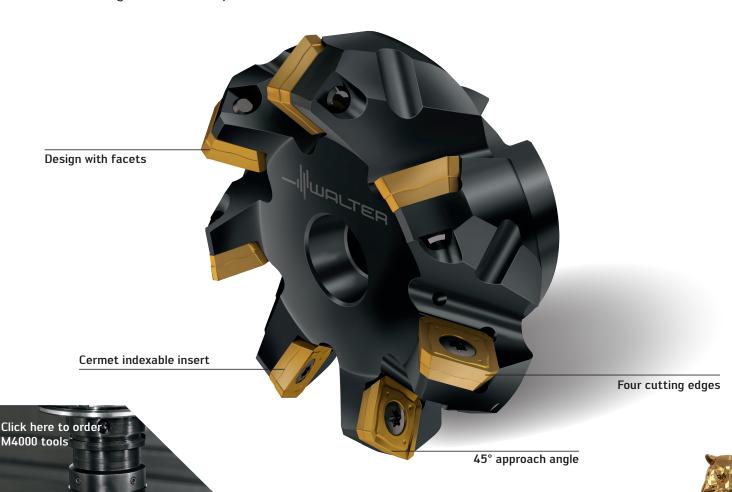


## M4000

## Engineered for more milling applications than ever before

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?





#### 10 inserts per cutter body pocket

Example - Indexable end mill has 3 pockets (Z=3): 3x10=30 inserts required to receive free cutter body

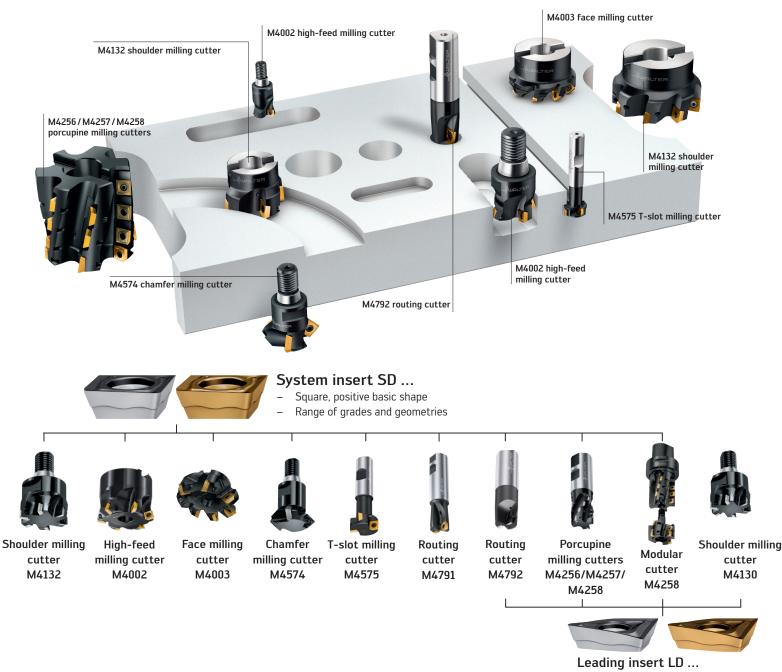
Contact your local Walter FSE for requirements by SKU

USE PROMO CODE: WalterUP



## High performance made universal

M4000 is the universal system for all users who want to have as many options as possible when milling. The M4000 range can master all machining tasks with one type of indexable insert. Efficiency is also maximized due to extrememly easy handling and impressive performance data across the M4000 tool family.



walter-tools.com/us

- Rhombic, positive basic shape
- Range of grades and geometries



## Walter BLAXX

### The benchmark for a new generation of milling cutters

#### What to determine

LNHU130608R-L55T

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?



Click here to order Walter Blaxx tools



Powerful cut from the high volume of carbide in the direction of the cutting force combined with maximum rigidity due to the large material cross-section in the mill body.

#### 10 inserts per cutter body pocket

Example - Indexable end mill has 3 pockets (Z=3): 3x10=30 inserts required to receive free cutter body

Contact your local Walter FSE for requirements by SKU



# Power and precision you can rely on.

The extremely robust Walter BLAXX mill bodies and the best indexable inserts in the Walter range – powered by Tiger·tec® Silver and Tiger·tec® Gold. A system with impressive properties that has long been sought after on the market by demanding machine tool operators









### F2330

## High-performance milling cutter

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?



Optimized chip removal from circular interpolation milling with process reliability

Suitable for long projection lengths and diameters

Lower cutting forces and shorter chips

Powered by:
Tiger-tec\*Gold
Tiger-tec\*Silver



#### 10 inserts per cutter body pocket

Contact your local Walter FSE for requirements by SKU



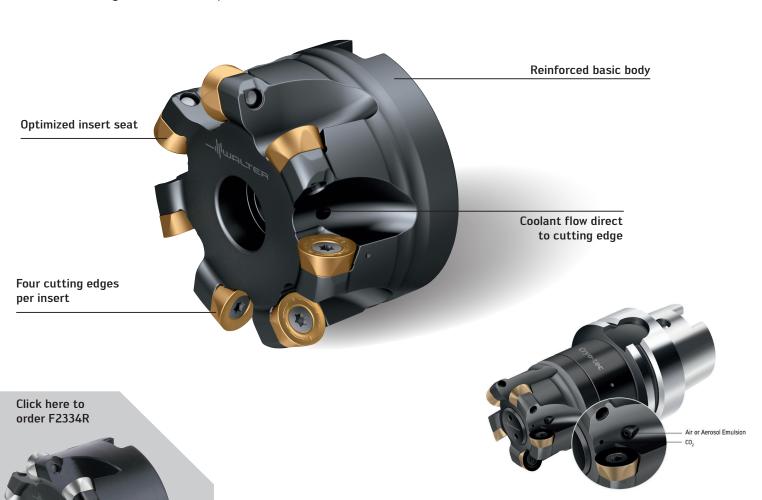


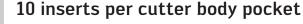
## F2334R

## Top performance when rough milling

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?





Contact your local Walter FSE for requirements by SKU



## Tiger-tec<sup>®</sup>Gold



Always the perfect solution:

### INDEXABLE INSERTS WITH CVD AND PVD COATING



TNMU-G57 - CVD coating



TNMU-G57 - PVD coating



Xtra·tec®XT M5137 shoulder milling cutter



tigertec-gold.walter

### Tiger-tec<sup>®</sup>Gold

Efficiency-oriented businesses cannot make any compromises when it comes to milling. Customers seeking to optimize their production must not only improve their productivity, but also guarantee continuous process reliability.

This is exactly what Tiger·tec® Gold is designed for: Low wear and, as a result, optimum tool life. The result: Reliable processes, even under the toughest conditions. Customers who use Tiger·tec® Gold in their milling operations can be sure that their results will be reliable in every respect. What's more, the improved tool solution results in less downtime, which has a multiplying effect across the entire process.

#### The superior properties of Tiger·tec® Gold are based on several related factors.

The standout feature is the extremely tough and resistant TiAIN CVD layer, with an extremely high aluminum content. This is located directly underneath the TiN top layer and protects the substrate against abrasion, thermal cracks, plastic deformation and oxidation.

The eye-catching, gold-colored top layer enables outstanding wear detection and boasts impressive friction characteristics. Another intricate TiN layer is located between the carbide substrate and the TiAIN layer, ensuring excellent layer bonding.

# Milling technology that's ahead of the game.







ROMX...-F67



LNMU...-L55T



Xtra·tec®XT M5130 shoulder milling



XNMU...-F27



XNMU...-F57



SDGT...-D57

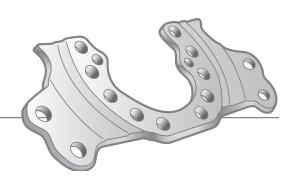


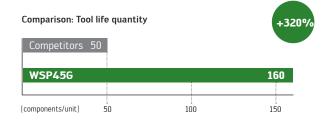
SNMX...-F57

#### Application example Flange

Material: Tool: Indexable insert: Grade: S690Q (1.8928) – ISO P M4002-080-B27-08-02 SDMX1205ZDR-E27 WSP45G

Cutting data:	Competitors	WSP45G
v <sub>c</sub> [sfm]	920	920
f <sub>z</sub> [in]	.035	.044
a <sub>p</sub> [in]	.051063	.051063
a <sub>e</sub> [in]	1.18-1.57	1.18-1.57
v. [in/min]	309	394







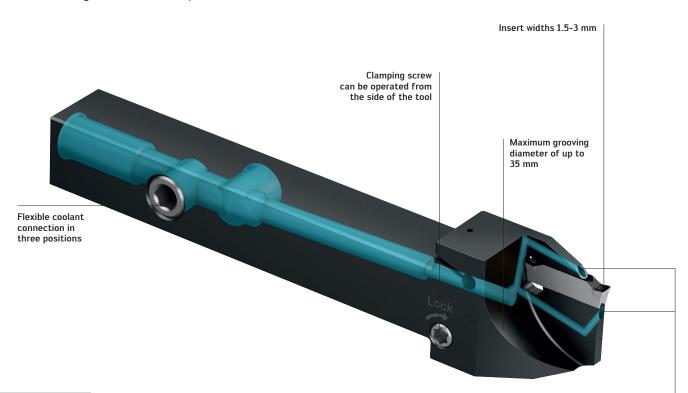
## G4014/DX18



## First choice for parting off diameters up to 1.378 in.

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?



Precision cooling on the rake and flank faces



Powered by: **Tiger-tec**\*Silver



#### Non-coolant through - 10 inserts Coolant through tool - 20 inserts

Contact your local Walter FSE for requirements by SKU



### Innovative parting-off system with SmartLock

Due to its unparalleled handling benefits, the DX system is unlike any other currently available parting off system for Swiss type auto lathes and multi-spindle machines – especially where space is limited: The screw connection for insert clamping is fitted to the side instead of the usual position on the top ("SmartLock"). Only DX makes it possible to change the inserts in the machine. Because of this, the system does away with most of the change time. Attaching cooling hoses further amplifies this effect.

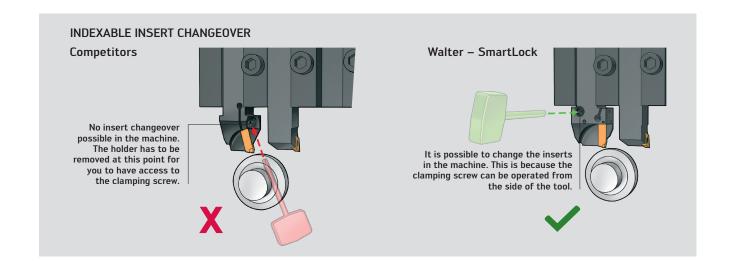
#### The technology

Raised insert design protects the top clamp and produces short chips



The patented positive engagement in the insert seat prevents the inserts from being incorrectly fitted







### **Walter Cut**



Combined with the DX system, Walter offers four unique cutting systems for all grooving applications What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?



#### Non-coolant through - 10 inserts Coolant through tool - 20 inserts

Contact your local Walter FSE for requirements by SKU



## One, two, or four cutting edges to maximize productivity

With the addition of the new DX system, Walter offers systems for any grooving application. From standard operations to unique solutions, with Walter grooving systems precision, production, and profitability are all achievable.

### **MX System**

#### Multiply your success with four cutting edges

- Very user-friendly thanks to self-aligning tangential screw clamping
- High level of flexibility: All cutting edge variants can be used with the same toolholder
- Maximum tool life thanks to the latest Tiger·tec® Silver PVD cutting tool materials



### **GX System**

#### Groove turning with cool precision

- Maximum productivity and cutting values due to optimal cooling, stability and controlled chip breaking
- Efficient parting off with two cutting edges (up to a diameter of 2.559" (65 mm))
- Best surface qualities and plane parallelism du to a long insert guide
- Shorter set-up times and greater process reliability due to omission of cooling nozzle alignment task



### SX System

#### Parting off and slitting with new single-edged grooving system

- Maximum tool life due to new self-clamping system with positive locking
- User-friendly clamping system for fast replacement of the cutting edge
- Lower inventory costs through the use of one type of cutting insert in multiple tool variants



walter-tools.com/us



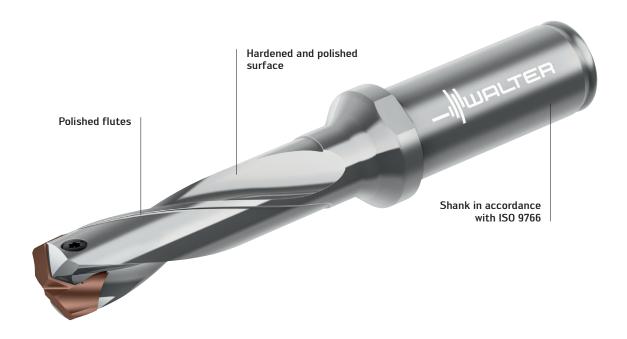
## **D4140**



### Incomparably tough under all working conditions

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?





WPP45C specialist for ISO P



WKK45C specialist for ISO K



WMP35 specialist for ISO M and ISO S



WNN25 specialist for ISO N

#### 4 inserts per replacable tip drill

Contact your local Walter FSE for requirements by SKU



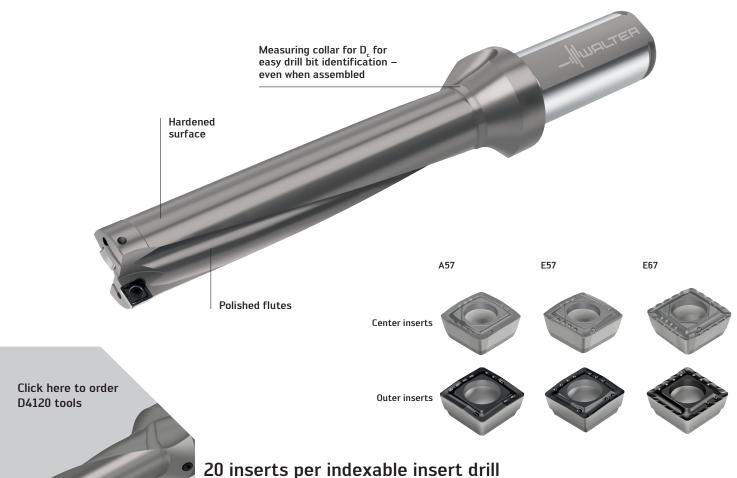
## **D4120**



### Perfect performance and precision

#### What to determine

- Do you use indexable milling cutters currently?
- Would an increase in productivity of at least 20% be of interest to you?
- How would you like to consolidate your inventory of milling inserts?
- Can I bring a cutter in for you to test?



Contact your local Walter FSE for requirements by SKU

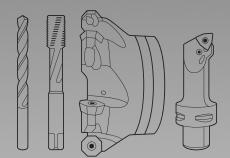
#### Walter USA

1510 S. Batesville Rd Greer, SC, 29650, USA

Phone: 800-945-5554 Fax: 262-347-2500

service.us@walter-tools.com

walter-tools.com/us facebook.com/waltertools youtube.com/waltertools



#### **Americas**

Walter Canada Mississauga, Canada service.ca@walter-tools.com

Walter Mexico

El Marqués, Querétaro, México service.mx@walter-tools.com

Walter Brazil

Sorocaba – SP, Brazil service.br@walter-tools.com